

Washington Duke Inn & Golf Club

# NEWS

*Celebrate the Tradition.  
The Inn Turns Twenty.*

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Washington Duke  
Inn & Golf Club

*The Inn Turns*  
**20**

Twenty years have passed since we first opened the doors at the magnificent Washington Duke Inn & Golf Club. From the beginning, we've been honored to welcome you to the Inn and to make your stay the very best imaginable.

Perhaps you were celebrating a wedding or graduation event. Perhaps you were enjoying friends while play-

ing a round of golf on our Robert Trent Jones-designed course or libations in the handsomely decorated Bull Durham Bar. Whether you have been—or will be—one of our esteemed guests from across the globe, across campus or just across town, it has been and will always be our privilege to serve you. Many things in life change almost in an instant. Yet you will find the AAA Four Diamond Award-winning Inn remains a constant. You can count on our tradition of service, attention to detail and luxurious surroundings. Each and every time you visit, we will do what it takes to ensure your visit is beyond perfection.

*For two decades, we have received you and other travelers at the Inn, providing a luxurious guest experience in unparalleled surroundings.*



*Washington Duke (1820-1905) – industrialist, philanthropist and the Inn's namesake.*

# InnGaged with Our Community for 20 Years

## Twenty Years of Service

Service to our community has been part of our core values since day one. Over the years, we've developed relationships with community organizations such as the Durham Arts Council and United Way. In response to pressing social issues, we've expanded our service to include the Durham Literacy Center and TROSA, an alcohol and drug rehabilitation program. Being part of Duke University enables us to be actively involved with efforts to raise money for Duke Medical Center and its affiliates through high-profile charity events, most notably the Duke Children's Classic and the Jim Valvano Kids Klassic. It's exciting to have community service as part of our history and our future. If you'd like to find out more about our community relations initiatives, contact Matthew Laurance, director of community relations at 919.490.0999.

## We're Proud to Announce...

The Washington Duke Inn & Golf Club is the recipient of the Durham Literacy Center's 2008 Humanitarian Service Award. Each year, the Center recognizes the business organization that shares its vision of empowering individuals within its community through collaboration.

*Matthew Laurance accepts the Inn's 2008 Humanitarian Service Award from Reginald Hodges, executive director and Susan Springer, president of the board of directors of the Durham Literacy Center.*



## Fall 2008 Events

For more information or to make reservations, call 919.490.0999.

### October

24–26 Fri–Sun **Duke Parents' Weekend**

### November

27 Thursday **Thanksgiving**

### December

24–25 Wed–Thur **Christmas Eve & Day**  
31 Wednesday **New Year's Eve**

### January

1 Thursday **New Year's Day**

Dear Friends,



Since 1988, the Inn has done whatever it takes to meet the needs of our guests, to serve Duke and be good neighbors in our

Durham community.

In recent years, we've expanded our property to include more luxury guest rooms and a state-of-the-art executive conference center. We've incorporated the latest in technology, and we've strengthened our commitment to the community.

Not only is the Inn a premier destination, it is a superior place to work. In an industry where staff turnover is great, we have several employees who have been with us since the beginning.

I am proud to be part of a tradition of service spanning 20 years. I thank you for your patronage in the past and invite you to be part of our future.

Best regards,

A handwritten signature in dark ink that reads "Randy".

Randy Kolls, *General Manager*

P.S. We value your input! If you have ideas on how we can improve the guest experience at the Washington Duke Inn & Golf Club, let us know. We have two convenient methods to choose from, a guest comment survey e-mailed to you after your stay or a paper copy you may pick up throughout the hotel. We look forward to hearing from you soon!

# Inviting. Endearing. Enduring.

“My how things have changed. . . or have they?” Even when embracing change, the Inn has remained an inviting retreat for travelers from across the Duke University campus, our town and the world. We’ve kept our focus: impeccable service, uncompromising attention to detail, stellar cuisine and the finest accommodations and amenities.

By keeping our focus, we have endeared ourselves in the hearts and minds of our guests. Creating a home away from home for each and every guest has allowed us to become an enduring presence in Durham’s landscape.



The impressive Presidents Gallery was added as part of the Inn’s renovation and expansion completed in 2005. It’s the perfect place for a personal or corporate reception before moving to the adjacent Presidents Ballroom.

## Executive Conference Center

### As Always... the Ideal Location for Business

Remember overhead projectors, flip charts and meeting spaces that were either too hot or too cold? Thanks to technological innovations, hosting a successful meeting or conference at the Inn today is vastly different than it was 20 years ago. Likewise, our operations have been impacted by our commitment to providing conference services in an environmentally friendly fashion.

Meeting space at the Inn features ergonomic chairs, tackable wall strips, hard surface and no glare conference tables, high-speed Internet access, not to mention meeting rooms with individual thermostats. To do our part for the environment, we’ve taken steps to reduce our carbon footprint. It is just one more effort we make to provide the ideal location for your next meeting or conference.



For more information about our conference and meeting packages, or our Sustainability Inn Motion efforts, contact a member of our sales team at 919.490.0999 or visit [www.washingtondukeinn.com](http://www.washingtondukeinn.com).



## Spotlight on Sales

Jill Sheets joined the sales team in August 2008. She comes to the department from her position as manager of the hotel’s Executive Club. During her very successful tenure with the Club, Jill doubled its regular membership from 500 to 1,000. She also designed and implemented our popular corporate Executive Club membership program. And while she was very happy leading Club growth and programs, moving “back home” into sales was a challenge she couldn’t pass up.



In her new job, Jill works with science, computer and manufacturing companies and associations, booking conference events at the Inn. Prior to joining the Inn’s staff in 2006, Jill served as corporate and association sales manager at Balcones Springs Executive Retreat and Conference Center, on Lake Travis in Marble Falls, Texas.



## Visit us online

Guests may now reserve rooms, select special services and make dinner reservations online. Visit our website at [www.washingtondukeinn.com](http://www.washingtondukeinn.com).



# In the Swing of Things



## Twenty Years and Still Getting Better Every Day

Ed Ibarguen, PGA Master

Professional and general manager of the Duke University Golf Club, remembers...

"On April 1, 1988, I arrived for my first day as general manager of the region's only Robert Trent Jones-designed course. And boy, were things different then.

The hotel was under construction and the golf shop was located in a trailer next to the current practice range. The practice facility was a narrow strip of mown grass with a few targets and no short game areas. And the course was playing reversed nines; today's first hole was the tenth and the tenth was the first.

Now, the course is back to its original 1957 layout and is the perfect complement to the majestic AAA Four Diamond Award-winning Inn. Our practice area spans over 29 acres with a three-sided teeing ground. There are four short game practice greens (plus two more next to the hotel!), seven practice bunkers, 300 yards of teeing ground, and over two dozen target areas.

Although it's been 20 years, I remain honored to be working at one of the highest ranked courses in the southeast and to be working with the greatest staff around."



## Staff PROFILE

Although Gerry Galbo has been with the Duke University Golf Club since 2005, he's been an integral part of the golf world for more than 25 years. Over the course of his career, he's mixed perfecting his game with developing an expertise in golf club fitting, manufacturing and repair.

A native of Connecticut, Gerry is a product of the caddie program at the Country Club of Darien in Darien, Connecticut. While working with Welflite Golf Club Company, he became an avid amateur golfer. He then worked with former PGA tour player Roy Pace and Pacer Putters.

Since moving to North Carolina in 1987, Gerry has worked at Durham's Willowdaile Family Golf, Golf Medics and Hope Valley Country Club. He's also served as PGA Head Professional at Kerr Lake Country Club in Henderson. Accepted for PGA membership in 1990, Gerry is one of our esteemed PGA Assistant Professionals.

## Upcoming Events

Rain or shine, we're open for the greatest game in the world. However, from time to time, we close the course for special events or maintenance. Below are a few of the scheduled closings between now and the end of the year.

**Mon-Tues, October 13-14**

Men's Duke Golf Classic

**Monday, November 3**

Special Olympics Tournament

**Friday, November 7**

UNC-Chapel Hill, General Alumni Association Tournament

**Monday, November 10**

RTP Rotary Club Tournament

**Sat-Sun, November 29-30**

Future Collegians World Tour Junior Tournament

**Thursday, December 25**

Christmas Day

## Jim Valvano Kids Klassic 2008



Named after one of the great Atlantic Coast Conference basketball coaches

and ESPN sportscaster, Jim Valvano, this popular tournament benefits the Duke Children's Hospital & Health Center. Diagnosed with cancer in 1992, Valvano inspired millions to face life's challenges head on and dreamed of a day when children would live in a cancer-free world. Proceeds donated to the hospital from this year's event totaled over \$170,000. Since its inception in 1985, the tournament has raised over \$2 million.





# Decades of Delectable Cuisine

For two decades, the Fairview Dining Room has been one of the culinary jewels in Durham's crown. In fact, the Fairview is one of the very few Four Diamond-rated restaurants in the Triangle. Award-winning from its seasonally inspired contemporary menu to its impressive wine list, the Fairview delights those with discriminating palates and the highest standards in service.

The Fairview has grown in size over the years, but it has not outgrown its distinction as "the place" to celebrate your special moments. Whether it is a romantic dinner for two, a family event or other gathering in our

welcoming dining room—or on its outdoor terrace—the Fairview never fails to awe.

Reserve your delectable dining experience by calling the Fairview, 919.493.6699, or by going online to [www.washingtondukeinn.com](http://www.washingtondukeinn.com).

*The Fairview's fall menu will tempt your palate with culinary treats that only Autumn can bring. Picture rich braised meats, harvest squashes, late summer greens, duck confit, roasted apples and more. Imagine those flavors enhanced by perfectly paired vintages. Plan now to experience the Fairview.*

## "America's Foodiest Small Town"

*Bon Appétit* has named Durham and Chapel Hill "America's Foodiest Small Town." Now, we know we're actually two towns, yet when it comes to food, we stand together as the region's place for magnificent cuisine. So what's propelled us to culinary greatness? It's the connections our restaurants have with

local farmers and our commitment to the Slow Food movement. And it just so happens that the Inn's Executive Chef, Jason Cunningham is a slow food adherent who regularly pulls in local and organic products to round out the hotel's fine menus. To read the entire article, visit [www.bonappetit.com](http://www.bonappetit.com), keyword: Durham.

## A Great Chef Creates Vegan

What do Daniel Boulud, Thomas Keller, and Charlie Trotter have in common with our own Jason Cunningham? They're all award-winning chefs who have created vegan masterpieces for Linda Long's new book *Great Chefs Cook Vegan*.

Jason's mouthwatering menu includes *Butternut Squash Soup*; *Stuffed Baby Bell Peppers with Sunflower Seed Risotto*, and

*Fava Bean and Carrot Purées*; *Layers of Grilled Tofu and Marinated Eggplant with Rice Noodles*, *Sea Beans*, *Crispy Ginger*, and *Coconut Red Curry Emulsion*; and *Strawberry Lime Soup with Yerba Mate Sorbet*. Sound delicious? Check out the book and stay tuned. Jason will have local book signings and other special appearances in 2009.

## Fairview Wins Praise

Dining at the Fairview is a "transformative experience." So says Greg Cox, esteemed food critic for the *News & Observer* who dined with us a couple of times during the spring of 2008. For his kind words, we are extremely grateful. At the helm of our beloved Fairview is Executive Chef Jason Cunningham. Jason excels in using the finest locally grown and organic foods and pairing them with delicacies from around the world. For the complete review, visit our Press page at [www.washingtondukeinn.com](http://www.washingtondukeinn.com).



*Ahi tuna served with lemon sunflower seed risotto, sautéed spinach, saffron coulis and crispy leeks at the Fairview.*

*News & Observer* staff photo

### Vista Restaurant

Breakfast: 7:00 a.m.–10:30 a.m.

### Fairview Dining Room

Lunch: 11:30 a.m.–2:30 p.m.

Dinner: 5:30 p.m.–10:00 p.m.

### Saturday/Sunday Jazz Brunch

10:30 a.m.–2:00 p.m.

### Afternoon Tea

Tues–Sun, 2:30 p.m.–4:30 p.m.

### In-Room Dining

24 hours

### Bull Durham Bar

11:30 a.m.–midnight

Full menu until 10:00 p.m.

Late night menu 10:00 p.m.–midnight

## Dining Event Calendar

### Wednesday, October 15

Wine Dinner: Clos du Val, 7:00 p.m.

### Monday, November 3

Reservations open for Christmas Eve & Day, beginning 9:00 a.m.

### Wednesday, November 5

Wine Dinner: Lail Vineyards, 7:00 p.m.

### Thursday, November 27

Thanksgiving: Let us cook so you can enjoy a feast with family or friends. Reservations open now.

### Monday, December 1

Reservations open for New Year's Eve, beginning 9:00 a.m.

### Wed-Thurs, December 24-25

Christmas Eve & Day: Delicious holiday celebrations are a breeze when you dine with us.

### Wednesday, December 31

New Year's Eve: Dancing, music, fine wine, cuisine...ring it in, Inn style.

### Thursday, January 1

New Year's Day Brunch: First day down-home treats – hoppin' John, greens and more!



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www.washingtondukeinn.com

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## Executive Club Update



Welcome to Jenny Shepard, our new Executive Club Manager. Jenny has worked at The Fairmont Dallas, in Dallas, Texas and more recently, with major donors at UNC-TV, its Board of Trustees and the UNC Board of Governors.

## Upcoming Event

Sunday, November 30  
Gingerbread Workshop

## Visit Us Frequently?

Join our Executive Club and receive dining and accommodation discounts and more. For event information, or to join the Club, contact Jenny Shepard at 919.313.9604 or visit [www.washingtondukeinn.com](http://www.washingtondukeinn.com).

## Twenty Years and Counting

Few hotels can claim having many of the same consummate hospitality and golf professionals working with them for 20 years. We consider ourselves lucky to have had the following individuals serving you for two decades.

### HOTEL

**Peggy Baker**, Director of Special Services  
**Louise Black**, Housekeeping  
**Carla Elliott**, Housekeeping  
**Charlene Thomas**, Housekeeping  
**Deborah Vaughn**, Housekeeping



DUKE UNIVERSITY GOLF COURSE  
**Ed Ibarguen**, General Manager  
**Eddie Huckabee**, Irrigation Specialist  
**Sherman Poteat**, Course Specialist  
**Terry Rade**, Assistant Superintendent

## Staff Promotions

**Jennifer Ellis** to Conference Planning Manager  
**Velimir Lukšić** to Restaurant Manager  
**Jill Sheets** to Sales Manager

## Employees of the Month

### FRONT OF THE HOUSE

**John Carroll**, Bull Durham Bar, Feb 08  
**Kristina De Fratis**, Guest Services, Mar 08  
**Alexis Powell**, Reservations, Apr 08  
**Neal Galloway**, Bull Durham Bar, May 08  
**Anas Boubekhadda**, Restaurant, Jun 08  
**Richard Oti-Oyinkah**, Guest Services, Jul 08

### HEART OF THE HOUSE

**Michael Durham**, Accounting, Feb 08  
**Isabella Gardeazabal**, Human Resources, Mar 08  
**Zhegbo Yan**, Culinary, Apr 08  
**Anthony Garver**, Accounting, May 08  
**Fred Gbargbar**, Stewarding, Jun 08  
**Javier Nuñez Torres**, Housekeeping, Jul 08

## Noteworthy Guests

**Alan Alda**, Actor/Activist  
**Bay Buchanan**, Republican Strategist  
**Kevin Costner**, Actor  
**Katie Couric**, Broadcast Journalist  
**Edward Kennedy**, Senator from Massachusetts  
**Ted Kennedy, Jr.**, Activist/Attorney/Kennedy Family  
**Eli Manning**, Quarterback, NY Giants  
**Peyton Manning**, Quarterback, Indianapolis Colts  
**Brent Musberger**, Sports Broadcaster  
**Jean Kennedy Smith**, Former Ambassador to Ireland, Clinton Admin./Sister of John F. and Edward Kennedy  
**Brian Williams**, Broadcast Journalist  
**Bob and Lee Woodruff**, Broadcast Journalist and Wife

